

Peace of Mind for [Business Owners]

November 2021





TJ Wey, Right Wey LLC 10+ years of experience at Fortune 200 companies as:

- IT Project Manager
- Organizational Change Leader
- Operations Manager
- AZ SIM Secretary of the Board

Who You Are

- Your service-based business is blowing up! You so popular, your client list is more than you can keep memorized in your head or manage in your inbox
- You take pride in your customer service, and want to make sure nothing falls through the cracks
- Relationships are important to you, and you want to make sure you're putting your best foot forward
- You have a potential client asking for a proposal, price, and/or SOW, and you need help building your offer to address their needs without selling yourself short or overcommitting
- You've managed to get this far with referrals, one-on-one emails, and spreadsheets, but you know that in order to scale, you need systems. You have no idea what that means or what you want it to look like, and you just want someone to help you figure shit out!

From	То
Anxious about scaling	Confident in your vision
Busy doing piddly shit you hate	Ready to max out your client list
Not knowing where to start	Clear understanding of next steps
Overwhelmed by too many choices	Specific recommendations for change

Walk away with a complete packet of designs that conveys your vision to an IT partner to build your new system.

30-Day Program Deliverables

Recommended Find an Implementation Ideation **Documentation** Solutions **Consultant and Execute** 2x 45-min workshops to 45-min Review session of Recommendation Do the Thing! 1. Up to 3 top 1. Document existing process, 1. Visual representation of 1. Work with the selected recommended constraints, and assumptions software vendor to determine existing process software solutions 2. Visualize the desired future-2. Visual representation of how to implement the 2. For each option state process, objectives, future process product(s) presented: Pros. Cons. 2. Provide the completed 3. Analysis on what needs to and requirements Feature Comparisons, happen to get from now documentation to the and Cost to future implementor 3. Implement your new system! 3. Final recommendation Out-of-Scope In-Scope

Owner's Commitment:

- 4hrs over 4 weeks
- Willingness to screenshare current system (or lack thereof) during workshops for clear understanding of nuances
- Depending on the selected solution, Right Wey may be retained to act as implementor at additional

expense

Week

Week 1 // Ideation Workshops 1&2, scheduled one day apart

Week 2 // Documentation Review, minimum 2-business days after Workshop 2

Week 3 Research (no meeting)

Week 4 Recommendation Review

Reserve your spot <u>now</u>

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- Up to 4 hours of live consultation with TJ and up to 2 interns
- As-Is Process Map
- To-Be Process Map
- Gap Analysis the bridge between As-Is and To-Be
- Software solution recommendations, including cost and feature considerations

Program Investment: \$995

When you're ready to get systems out of your way

Click <u>here</u> to schedule your first workshop

Thank you



■ TJ@RightWey.com

M: (510) 298-1094